

MAPS GROUP IN CHARGE OF INTEGRATION OF LABORATORY INFORMATION SYSTEMS IN THE MARCHE REGION

The project consolidates the Group's position as partner of the Region in achieving innovation and digital transition objectives

Parma, November 13, 2024

Maps S.p.A. (MAPS; IT0005364333), an Innovative SME listed on Euronext Growth Milan and active in the digital transformation sector, announces that its subsidiary SCS Computers S.r.l. has been commissioned, through a direct award by the Marche Region, to integrate the Laboratory Information Systems (LIS) of the entities of the Regional Health Service (SSR) with the Integrated Laboratory System of the Marche Region (SILARM).

The project aims to optimize the regional information flow and the integrated management of laboratory test execution, contributing to an overall view of regional clinical data, with significant benefits in terms of service accessibility and performance accuracy.

The contract, with a total value of €70,000 (excluding VAT), was formalized by the Health Department of the Marche Region and will last until December 31, 2024.

Through this initiative, Maps Group consolidates its position as a partner of the Region in achieving innovation and digital transformation objectives, confirming the effectiveness of its LIS, currently used by all public health entities in the Region.

Marco Ciscato, Executive Chairman of Maps Group, comments: "This project represents a new and important step in our collaboration with the Marche Region, reinforcing our commitment towards a more efficient and interconnected digital healthcare system that focuses on improving the patient experience. Thanks to the integration of the Regional Laboratory System (SILARM), the Region will have unified and accessible management of clinical data, enhancing the effectiveness of the diagnostic process and, consequently, citizen care".

MAPS GROUP

Maps S.p.A., founded in 2002 and listed on the EGM segment of Borsa Italiana since 2019, is an Innovative SME at the head of Maps Group, with over 300 employees, headquartered in Parma, and 12 offices across Italy. The company operates in the context of Digital Transformation, focusing on the Healthcare, Energy, and ESG sectors. Through its products, it enables clients to extract value from data to make better decisions and innovate their Business and Operative Models.









Thanks to the "Maps Healthcare" Business Unit, it oversees the innovative trends of Patient Experience and Telehealth, as well as providing Diagnostic and Hospital Information Systems to public and private entities. With the "Maps Energy" Business Unit, it offers solutions for monitoring, optimizing, and controlling complex energy systems and Energy Communities. Finally, through the "Maps ESG" Business Unit, it makes solutions capable of measuring the achievement of corporate and personal goals, managing risks, and sharing non-financial performance. Additionally, with "MapsLab" Business Unit, it operates in an Open Innovation context, outside the strategic markets of the Group (Healthcare, Energy, ESG), to meet specific needs through tailor-made products or solutions for Best in Class clients in their respective markets. The Group is also strongly committed to Research and Development. The "Research & Solutions" division is responsible for identifying market needs and evolving the products.

Maps Group ended 2023 with consolidated revenues of 27.5 million euros (+11% compared to 2022), an EBITDA of 5.0 million euros (18% EBITDA Margin), and a Net Financial Position of 12.5 million euros (13.8 million euros in 2022).

Confirming the transformation of its business model, over the last five years Maps Group has almost quintupled its revenues from products (22.3 million in 2023, representing 83% of consolidated revenues) and more than quadrupled its recurring revenues (11.3 million in 2023, accounting for 41% of consolidated revenues), consolidating scalability and diversification, at the expense of a decrease in tailor-made projects that previously characterized the revenue structure.

The organic growth has always been complemented by significant M&A activity. Over the years, several companies have been acquired: IG Consulting S.r.l. (2011), Artexe S.p.A. (2018), Roialty S.r.l. (2019), SCS Computers S.r.l. (2020), IASI S.r.l. (2021), I-Tel S.r.l. (2022), and Energenius S.r.l. (2022).

This press release is available at www.emarketstorage.com and www.mapsgroup.it.

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