



MAPS GROUP
SHARING KNOWLEDGE

MAPS GROUP AWARDED A CONTRACT WORTH OVER HALF A MILLION EUROS FOR A PATIENT JOURNEY SYSTEM FOR THE LABORATORIES OF THE MARCHE REGION

The new system will be integrated with the existing laboratory information platform, also provided by Maps Group, confirming the quality and continuity of the solutions offered

Parma, 02 October 2024

MAPS (MAPS; IT0005364333), an Innovative SME listed on Euronext Growth Milan, operating in the digital transformation sector, announces that it has been awarded, through the RTI composed exclusively of its subsidiaries Artexe S.p.A. and SCS Computers S.r.l., the contract for the supply of a digital patient journey system for the analysis laboratories of the Marche Region.

The proposed solution is based on a “phygital” approach, consisting of two integrated and complementary components:

- The “ZeroCoda” solution, which represents the mobile app for digital interaction between services and patients;
- The MrYou reception management system with multifunctional self-service kiosks and waiting room monitors, responsible for managing patient reception upon their arrival at the facility.

Lastly, the system will be integrated with the management software, also from Maps Group, currently used by the analysis laboratories of the Region, providing patients with multichannel access (from counters, kiosks, or mobile devices) to services such as: booking exams and tests, booking a place in the queue, check-in, payment, and report collection.

The contract, subject to the acquisition of the anti-mafia information, provides for a payment of over €550,000 plus VAT and a duration of 21 months for implementation and testing.

Marco Ciscato, Executive Chairman of Maps Group, comments: “We are pleased to have been chosen to supply the new digital patient journey system for the analysis laboratories of the Marche Region. Thanks to our solutions, healthcare facilities will be able to offer their patients a more modern, seamless, and accessible experience, while simultaneously improving service efficiency. This contract also confirms the quality of our products and the trust our clients place in us. The integration of the new system with the management software already in use, also provided by Maps Group, highlights the broad synergy potential between our solutions, not only for the Marche Region but for all our clients. We will continue to leverage these synergies to drive future growth and deliver additional value. Finally, we are proud to contribute to the digital transformation of healthcare and to support the Marche Region in its innovation journey.”



Capitale Sociale: i.v. € 1.536.891,68
C.F. e P.IVA 01977490356 – R.E.A. PR-240225 – SDI: M5UXCRI



* * *

Please note that this release is available in English for informational purposes only. Should there be any discrepancies or inconsistencies between this version and the Italian one, the Italian version shall prevail and be regarded as the official and legally binding document.

MAPS GROUP

Maps S.p.A., founded in 2002 and listed on the EGM segment of Borsa Italiana since 2019, is an Innovative SME at the head of Maps Group, with over 300 employees, headquartered in Parma, and 12 offices across Italy. The company operates in the context of Digital Transformation, focusing on the Healthcare, Energy, and ESG sectors. Through its products, it enables clients to extract value from data to make better decisions and innovate their Business and Operative Models.

Thanks to the "Maps Healthcare" Business Unit, it oversees the innovative trends of Patient Experience and Telehealth, as well as providing Diagnostic and Hospital Information Systems to public and private entities. With the "Maps Energy" Business Unit, it offers solutions for monitoring, optimizing, and controlling complex energy systems and Energy Communities. Finally, through the "Maps ESG" Business Unit, it makes solutions capable of measuring the achievement of corporate and personal goals, managing risks, and sharing non-financial performance. Additionally, with "MapsLab" Business Unit, it operates in an Open Innovation context, outside the strategic markets of the Group (Healthcare, Energy, ESG), to meet specific needs through tailor-made products or solutions for Best in Class clients in their respective markets. The Group is also strongly committed to Research and Development. The "Research & Solutions" division is responsible for identifying market needs and evolving the products.

Maps Group ended 2023 with consolidated revenues of 27.5 million euros (+11% compared to 2022), an EBITDA of 5.0 million euros (18% EBITDA Margin), and a Net Financial Position of 12.5 million euros (13.8 million euros in 2022).

Confirming the transformation of its business model, over the last five years Maps Group has almost quintupled its revenues from products (22.3 million in 2023, representing 83% of consolidated revenues) and more than quadrupled its recurring revenues (11.3 million in 2023, accounting for 41% of consolidated revenues), consolidating scalability and diversification, at the expense of a decrease in tailor-made projects that previously characterized the revenue structure.

The organic growth has always been complemented by significant M&A activity. Over the years, several companies have been acquired: IG Consulting S.r.l. (2011), Artex S.p.a. (2018), Royalty S.r.l. (2019), SCS Computers S.r.l. (2020), IASI S.r.l. (2021), I-Tel S.r.l. (2022), and Energenius S.r.l. (2022).

This press release is available at www.emarketstorage.com and www.mapsgroup.it.

CONTACTS

MAPS GROUP

Marco Ciscato – Investor Relations Manager
Matteo Gasparri – Investor Relations Specialist

T: (+39) 0521 052300
ir@mapsgroup.it

EURONEXT GROWTH ADVISOR

BPER Banca
T: (+39) 0272 74 92 29
maps@bper.it