



MAPS GROUP
SHARING KNOWLEDGE

THE TERAMO LOCAL HEALTH AUTHORITY RENEWS THE USE OF MAPS GROUP PRODUCTS FOR THE DIGITALIZATION OF HEALTH PROCESSES

A two-year agreement has been signed for the use and updating of "SISWEB" and "HR VALUE PEOPLE", for a total fee of 416,000 euros plus VAT

Parma, 28 February 2024,

Maps Group announces that it has received a renewal from the Teramo Local Health Authority for the continued use of SISWEB, the suite of products designed to support hospital reception processes and patient care pathways. The agreement includes the maintenance of the suite and the provision of support and training services for staff, thus ensuring comprehensive support and improved operational efficiency.

Additionally, the Local Health Authority will also continue to use HR VALUE PEOPLE for the management of compensation for General Medicine doctors and Free Choice pediatricians, and for contracted medicine in general, improving their interaction with the hospital company through multichannel capabilities.

SISWEB will be provided by Maps Healthcare, the Business Unit of Maps Group dedicated to the digital health, while HR VALUE PEOPLE will be provided by Maps ESG, the Business Unit specialized in providing innovative digital solutions to Public Administrations for the creation and optimization of sustainable value.

Fabrizio Biotti, Sales and Marketing director of Maps Healthcare, says: *"The decision of the Teramo Local Health Authority to continue with our services is a strong signal of the quality and reliability of our solutions, designed to promptly embrace organizational, functional, and regulatory changes and facilitate a holistic approach to data management. The trust they continue to place in us is the best testimony to the value we bring to the healthcare sector"*.

MAPS GROUP

Maps, a company founded in 2002, is an Innovative SME, at the head of a group of companies, Maps Group, with headquarters in Parma and over 300 employees. It operates in the Digital Transformation sector, with a specific focus on the Healthcare, Energy and ESG sectors. Since 2019, it is listed on the Italian Stock Exchange segment, Euronext Growth Milan, formerly AIM Italia. Through its solutions, Maps Group enables customers to extract value from data in order to make better decisions and innovate their business models.

With the Maps Healthcare Business Unit, the Group covers the innovative trends of Patient Experience and Telehealth, as well as providing Diagnostic and Hospital Information Systems to public and private customers. The Maps Energy business unit supports the changes taking place for the energy transition, first and foremost those of flexibility and energy communities, as well as energy efficiency. In the field of sustainability, the Maps ESG Business Unit commercialises solutions that measure the achievement of corporate and employee goals, manage risks and report on non-financial performance. Lastly, through the Maps Lab Business Unit, the Group operates in an Open Innovation context, responding to large companies' specific needs through tailor-made products or solutions. The Group is also strongly committed to Research and Development activities. The Research & Solutions division is responsible for identifying market needs and evolving Maps' products.



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The Group closes 2022 with consolidated revenue of Euro 24.7 million (+15% compared to 2021) - with revenue growth from Maps Healthcare (+26%) and a significant contribution from the newly founded Maps Energy - and EBITDA of Euro 5.9 million (EBITDA Margin 23.8%).

Over the past four years, Maps Group has quadrupled its revenues from products (EUR 20.2m in 2021, or 84% of consolidated revenues) and more than tripled its revenues from recurring fees (EUR 9.4m in 2022, or 39% of consolidated revenues), consolidating its business model based on high-margin, scalable products, replacing the previous business model based on non-scalable, tailor-made solutions. The Group's organic growth is accompanied by significant M&A activity. Over time, the Group has acquired: IG Consulting S.r.l. (2011), Artex S.p.a. (2018), Royalty S.r.l. (2019), SCS Computers S.r.l. (2020), IASI S.r.l. (2021) I-TEL S.r.l. (2022) and Energenius S.r.l. (2022).

Press available on www.emarketstorage.it or www.mapsgroup.it.

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