



MAPS
SHARING KNOWLEDGE

MAPS: ADHERENCE TO THE SHAREHOLDERS' AGREEMENT

Parma, 04 January 2023

MAPS S.p.A. (MAPS: IM; IT0005364333), an Innovative SME listed on Euronext Growth Milan, active in the digital transformation sector (the "**Company**"), announces that yesterday, Maps Group shareholders and executives, Cristiano Colaluca, holder of 36,330 ordinary shares of the Company, Luigi Ambrosini, holder of 40,459 ordinary shares of the Company and Maurizio Bonatti holder of 40,459 ordinary shares of the Company, respectively representing 0.31%, 0.34% and 0.34% of the share capital, have adhered to the shareholders' agreements entered into on February 28 2019 between Marco Ciscato, Maurizio Pontremoli, Gian Luca Cattani, Domenico Miglietta, Paolo Ciscato and Giorgio Ciscato, and most recently amended on July 29, 2022 (the "Agreement"), as already disclosed in a previous Company press release issued on July 29, 2022, to which reference is made.

It is also recalled that the shareholders and executives Fabrizio Biotti and Andrea Gherardi joined the shareholders' agreement on 31 August 2022.

It should be noted that as a result of the aforementioned adhesions, the Shareholders' Agreement involves 6,614,796 ordinary shares of the Company, which represent 56.10% of the share capital.

MAPS GROUP

Founded in 2002, MAPS is an Innovative SME operating in the digital transformation sector. With its registered office in Parma and with approximately 200 employees, it produces and distributes software for the analysis of big data that allows client companies to manage and analyse large quantities of data and information, helping them make strategic and operational decisions and define new business models. Operating in a context characterised by high growth potential: investments in digital transformation estimated for the three-year period 2022-2024 are approximately \$6.3 billion with a CAGR of 16.5% (Source: IDC). MAPS operates through three business units focused respectively on the Health, Energy and Sustainability (ESG) sectors, providing solutions to a portfolio of over 500 highly loyal customers. Through its *Patient Journey* product line, MAPS is positioned as a leader in the field of patient reception in healthcare facilities, presiding over the market with over 1,500 installations, managing 36 million patient admissions nationwide. Thanks to ROSE, an intelligent energy management platform, MAPS now supports the main trends in the energy transition leading to the emergence of new business models based on flexibility, such as the energy communities. In terms of sustainability, GZOOM's *value governance* solution is now used by over 70 Italian organisations to measure objectives, manage risks, and share their non-financial performance. The Group is investing on an ongoing basis in R&D: in the last 3 years it has allocated a total of €5.3 million to innovation. The *Research & Solutions* division, set up in 2016, is responsible for identifying market needs and evolving software solutions.

The Group closes 2021 with consolidated revenues of €21.5 million (+20% compared to 2020) - with significant growth in revenues from Healthcare (+62%) and ESG (+69%) markets - and EBITDA of €5 million (23.3% EBITDA Margin). In the last three years MAPS has more than tripled its revenues from its proprietary solutions (15.2 million in 2021, or 72% of consolidated revenues). The Group is characterised by high levels of recurring revenues: recurring fee revenues reached 34% of consolidated operating revenues in 2021 (CAGR 2018-2021 of 38%). The Group's organic growth has been accompanied by significant M&A activity, with the acquisition of IG Consulting (2011), Artexa (2018), Roidity (2019), SCS Computers (2020), IASI (2021) and I-TEL (2022) and Energenius (2022).

Release available on www.emarketstorage.com and on www.mapsgroup.it

CONTACTS

MAPS
T +390521052300
info@mapsgroup.it

Marco Ciscato – Investor Relations Manager
ir@mapsgroup.it

EURONEXT GROWTH ADVISOR
BPER Banca | T +390272 74 92 29
maps@bper.it

www.mapsgroup.it



MAPS
SHARING KNOWLEDGE

INVESTOR RELATIONS & FINANCIAL MEDIA

IR Top Consulting | T +390245473884

Maria Antonietta Pireddu, m.pireddu@irtop.com

Domenico Gentile, d.gentile@irtop.com | Antonio Buozi, a.buozi@irtop.com