



MAPS
SHARING KNOWLEDGE

MAPS: THE ACQUISITION OF 51% OF ENERGENIUS S.R.L. HAS BEEN SUCCESSFULLY COMPLETED

The majority shareholding of Energenius has been acquired after a cash payment of EUR 842,635.00

Parma, October 11, 2022

MAPS (MAPS:IM; IT0005364333), an Innovative SME listed on Euronext Growth Milan active in the digital transformation sector, following a press release dated September 15, 2022, has just announced that as a result of the suspensive conditions contractually agreed, it has proceeded with the acquisition of 51% of the share capital of Energenius S.r.l. (hereinafter referred to as "Energenius"). The closing is part of a structured transaction that will lead to the acquisition of 100% of the share capital of Energenius, through the purchase of 49% of the shares held by the minority shareholders.

Energenius is an innovative startup active in the energy efficiency market. It has developed GEM (Genius Energy Manager), a proprietary platform for advanced analysis and optimization (also through anticipatory models) of energy consumption for companies operating particularly in the industrial and retail sectors.

For more information, refer to the September 15, 2022, press release.

MAPS GROUP

Founded in 2002, MAPS is an Innovative SME operating in the digital transformation sector. Based in Parma, with a further 9 operating sites and over 200 employees, it produces and distributes software solutions that enable companies to extract value from data in order to make better decisions and innovate their business models. It operates in an environment characterised by high growth potential: estimated investments in digital transformation in the three-year period 2022-2024 are around 6,300 billion dollars with a CAGR of 16.5% (Source: IDC). MAPS operates through 3 business units focused on the Health, Energy and Sustainability (ESG) sectors respectively, providing solutions to a portfolio of more than 500 highly loyal customers. Through the Patient Journey line of products, it is a leader in the sector of patient reception in healthcare facilities, presiding over the market with over 1,500 installations, which manage 36 million patient access paths nationwide. Thanks to ROSE, an intelligent energy management platform, MAPS now supports major energy transition trends that lead to the emergence of new business models based on flexibility such as energy communities. In the field of sustainability, the GZOOM value governance solution is now used by more than 70 Italian organisations to measure targets, manage risks and share their non-financial performance. The Group constantly invests in R&D: in the last three years it has allocated a total of Euro 5.3 million to innovation. The Research & Solutions division, established in 2016, is responsible for identifying market needs and evolving software solutions. The Group closes 2021 with consolidated revenue of Euro 21.5 million (+20% compared to 2020) - with significant growth in revenue from Healthcare (+62%) and ESG (+69%) markets - and EBITDA of Euro 5 million (23.3% EBITDA Margin). In the last three years, MAPS has more than tripled its revenues from proprietary solutions (15.2 million in 2021, or 72% of consolidated revenues). The company is characterised by high levels of recurring revenues: recurring fee revenues represented 34% of consolidated operating revenues in 2021 (2018-2021 CAGR of 38%). The Group's organic growth has been accompanied by a significant M&A activity, with the acquisition of IG Consulting (2011), Artexe (2018), Royalty (2019), SCS Computers (2020), IASI (2021) and I-TEL (2022).

Release available on www.emarketstorage.com and on www.mapsgroup.it

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